



GTSI E-Procurement Services

Four ways to streamline technology procurement

- GTSI.com
- GTSI Agency Pages and Extranets
- GTSI Punch Outs
- GTSI Backend Integration

Benefits

- Streamline purchasing on thousands of technology products
- Accelerate order cycle times
- Lower costs on product purchases
- Access real time ordering and tracking
- Ensure compliance with agency contracts and pricing
- Improve visibility into where dollars are being spent
- Control the complete source-to-pay process

Getting started

Call the GTSI sales team at 800-999-GTSI or go to www.GTSI.com/eprocurement for more information or to schedule a GTSI e-Procurement Analysis.

Looking for a solution that conforms to your agency's needs?

Flexible e-procurement solutions for diverse agency environments.

With the steady advance of information technology, government agencies are increasingly automating manually intensive shared processes—like the procurement of products. Labor-intensive buying cycles cost time and money, and allow off-contract purchases to continue behind the scenes.

At the federal, state and local levels, agencies face pressure to reduce costs, accelerate procurement cycle times and operate more efficiently across the organization. And while the policy landscape is a moving target with ever-changing guidelines and regulations, the need to demonstrate tangible results and a measurable return on investment remains constant.

Better visibility across the source-to-pay process goes a long way toward improving procurement for agencies of all shapes and sizes. That's why progressive agencies are turning to GTSI to accelerate their technology product acquisition cycles.

Work your way.

GTSI provides flexible and comprehensive e-procurement solutions that enable you to do business your own way. We ensure that you get the products and solutions you need—from computers and notebooks to printers, software and cables—when you need them.

GTSI offers four methods of streamlining and automating the acquisition of products through e-procurement:

- **GTSI.com** is a robust commerce-enabled web site where thousands of government employees, technology professionals and contract officers quickly find the right products—at the right prices. You can search, select and procure all of your technology products through GTSI.com, or simply use it to access detailed information on a wide range of products.
- **GTSI Agency Pages and Extranets** are tailored web sites that leverage the robust functionality of GTSI.com, but are configured to meet the unique requirements of your agency.

Features

- Custom product catalog
- Wide selection of agency contracts
- Contract or agency-specific pricing
- Flexible search by product, product category, manufacturer, price range, contract, keyword, manufacturer part number or GTSI part number
- Detailed product information, specifications, product configurators and images
- Real-time sourcing, ordering, status, tracking and shipment notification
- Online access to purchase history
- Online ordering via purchase order, credit card and the GSA SmartPay® program
- Overnight and two-day shipping options
- Secure password-protected access
- Industry-leading 128-bit SSL encryption secured by Verisign

Technical specifications

- Support for major Internet browsers—Microsoft Explorer, Netscape and Firefox
- Compatible with all PC platforms
- Compliant with Section 508 Standards
- Industry-leading 128-bit SSL encryption secured by Verisign

In addition to carrying select products according to your contract and pricing specifications, GTSI Agency Pages and Extranets offer an array of useful e-procurement tools and carry your agency's branding.

- **GTSI Punch Outs** enable a type of integration where agencies can extend existing e-procurement applications to include the robust functionality of GTSI.com. This way, you can procure products through GTSI.com and still complete the transaction within your own internal system.
- **GTSI Backend Integration** connects an agency's internal procurement or ERP system with the GTSI product catalog via an electronic data feed, so you can reduce order cycle times while eliminating duplicative processes and data entry.

With the most extensive portfolio of government contracts in the industry and over 20 years of service to government customers, GTSI provides instant access to over 300,000 products from more than 2,300 manufacturers, including global brands like Panasonic®, Sun Microsystems™, HP, Cisco and Microsoft®. Our state-of-the-art integration and distribution center is ISO 9000:2001-registered to guarantee immediate availability and worldwide reach.

Track record of success.

An e-commerce pioneer, GTSI launched the first credit card purchasing program for NASA 12 years ago and conducted

the first credit card transaction for the General Services Administration. Today, the GTSI e-procurement network consists of more than 50 government contracts and 400 agency affiliations. Thousands of individual government employees rely on GTSI.com to purchase critical technology products, and many agencies are leveraging GTSI Agency Pages and Extranets, GTSI Punch Outs and GTSI Backend Integration everyday.

GTSI works with agencies that are just beginning to take advantage of e-procurement as well as those with established e-procurement systems. Either way, GTSI provides a variety of ways for these agencies to search for and procure products, while lowering acquisition costs and accelerating purchasing cycles.

GTSI & Government— Two Decades of Leadership

GTSI is government technology, for more than 20 years a reliable resource delivering efficient, effective solutions to the largest, most demanding customer in the world. GTSI solves government technology challenges with our industry-leading solutions, a powerful collection of contracts, dedicated teams of certified experts, flexible financing options, and global integration and distribution.

www.GTSI.com