



Corporate Payment Challenges: How Does Your Company Measure Up?

Inside you'll learn about the most critical challenges facing AP departments and how with the right approach, process and partner, the corporate payments process can be transformed into a model of efficiency.

In today's business environment, you've got to do more with less. To survive, organizations have to reassess the way they do business. It's time to eliminate inefficiencies and squeeze cost savings out of manually intensive, but necessary corporate functions.

One place to "find" money is in your corporate payments process.

Are you still cutting paper checks? Are you still using multiple systems to enter and process payments? Do you have visibility into the international payments you initiate? By eliminating unnecessary costs, transaction fees and multiple payment systems, your company can save hundreds of thousands of dollars each year.

Are Corporate Payments Draining Your Company's Profits?

Ask yourself -- How does my company manage these five critical corporate payments challenges? If you're like most organizations, you'll discover opportunities that could dramatically improve your bottom line.

1

CORPORATE PAYMENTS CHALLENGE

The Impact of Lost Payments

In a typical week, how much time does your AP/Treasury staff waste tracking down lost payments? Answering calls from vendors, sifting through paperwork, navigating the process at your bank -- the resources, time and effort can really add up. It's frustrating for your staff, annoying for your vendors... and a needless drain on your company's resources.

What if you could eliminate lost payments? What if you could automatically notify payees via e-mail that payments had been initiated and allow them track payments online, from point-of-payment to point-of-receipt? Then your AP/Treasury team could spend more time on projects that are critical to the growth and management of your business.

2

CORPORATE PAYMENTS CHALLENGE

How Bank Fees Impact Your Profits

You may not notice them, but they're there. Bank fees are quietly draining your company's profits, a few dollars at a time. Do you know how much your company spends in transaction fees per year? Check your bank statements: they're full of transaction fees. Fees for making every payment -- a few dollars here, a few dollars there, amounting to hundreds of thousands of dollars a year. What if you could immediately reduce those costs by 25 percent? Guaranteed. Would this dramatically improve your bottom line?

3

CORPORATE PAYMENTS CHALLENGE

The Real Cost of Foreign Payments

If you conduct business overseas, then you know the cost and complexity of making international payments - or do you? Many financial institutions charge significant fees on international payments, draining your profits and hiking your cost of goods and services. These payments are often more work for your AP staff, too. They have to interact with a foreign currency broker or a stand-alone international payments system, wait for phone or paper confirmation...and worst of all, they have little or no control over the timing and ultimate cost of the total transaction.

It doesn't have to be so complicated. With Trancentrix, you can make international payments right from your desktop in a matter of minutes - using the same interface you use for domestic ACH payments, wires and even checks. You can view current exchange rates in real-time, allowing you to select the most favorable payment terms. You'll gain complete control over the international payment process, and cut the transaction fees for your international payments by 25%. Guaranteed.

4

CORPORATE PAYMENTS CHALLENGE

The Resource Drain of Issuing Checks

Is your company still cutting paper checks? That's so 20th century. With Trancentrix, you can choose to outsource your entire check process or even convert those checks and send payments and remittance details directly to payees electronically - in any format, in any currency, anywhere in the world. And you can do it all from your desktop. By converting from checks to electronic payments, your company can save as much as \$7 on each and every payment. This can save your company hundreds of thousands of dollars each year. Add it up.

5

CORPORATE PAYMENTS CHALLENGE

The Hidden Expense of Multiple Payment Systems

Is your organization supporting multiple systems in order to process payments to international suppliers, initiate ACH/electronic payments within the U.S. and send domestic wires? By consolidating payment systems, you could reduce the time required to make payments by 50%.

Imagine the satisfaction of eliminating dual entry and bank routing errors and making all of your payments, from checks to ACH to international drafts and wire transfers, via one single system - one point of entry, all with a few simple clicks? Well now you can. With Trancentrix solutions, you'll eliminate the hassle of managing multiple payment systems saving you time, money, and your sanity.

With Trancentrix, sending an international wire to a manufacturing partner in Shanghai is as easy as making an ACH/EFT payment to a vendor in Schenectady.

And with Trancentrix PayAlert(SM) and Trancentrix PayTracker(SM), you and your vendors will always know exactly where your payment is.

30 Day Free Trial

Try Tracentrix for 30 days free and discover why thousands of leading companies, including 3M, Sun Chemical and Greyhound Lines, Inc., have chosen Tracentrix to streamline their payment processes and lower the fees associated with all of their of foreign and domestic payments by 25%. We can do the same for you. GUARANTEED.

Transaction Fees Assessment

Learn how much your organization can save. With a short and simple analysis of your payment process, our corporate payment experts can show you how to put money back into your bottom line.

You'll learn how your organization can:

- ◆ Eliminate Lost Payments
- ◆ Reduce the Costs Associated with Foreign Payments by 25%
- ◆ Schedule a Web demo
- ◆ Conduct a Transaction Fees Assessment
- ◆ Consolidate Payment Systems into One Single Payment Dashboard
- ◆ Cut Checks Electronically
- ◆ Let Your Suppliers Track Their Own Payments Online
- ◆ Get Real-Time Foreign Currency Quotes Before Making Payments
- ◆ Eliminate Manual Data-Entry Errors
- ◆ Reduce the Burden on Your AP Staff by Cutting the Payment Process by 50%



www.tracentrix.com

From reducing the cost of foreign payments to consolidating and simplifying payment processing, you can find in-depth analysis and help for improving your corporate payments process and dramatically reducing the cost of corporate payments at our Web site resource center.



(800) 351-6514

Tracentrix is a leading provider of bank-independent solutions for streamlining and reducing costs associated with the corporate payments process. Thousands of leading companies, including 3M, Western Union, and Haggar Clothing, have chosen Tracentrix to transform their corporate payments process into strategic advantage.

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